

Fall / Winter 2014

Volume 2. No 2

EXPERIENCE



HERE WE GROW AGAIN

Our commitment to the finest aircraft support you'll ever experience never ends.

Legacy Aviation Services is growing fast. We've made some big moves to prove it. With the acquisition of Mid-Continent Airmotive complete we have:

- More ramp and hangar space
- More aircraft technicians with decades of Beechcraft, Cessna and Twin Commander experience
- Dedicated line service and aircraft handling

Our other growth accomplishments include being an authorized Raisbeck Engineering

sales and service center, having a full service Avionics department, providing 100LL and Jet A fuel and having a fully stocked Parts department.

We invite you to find out more about Legacy's growth in this issue. We're committed to providing our customers with the finest support and service. "We're here to treat you like you want and deserve to be treated...with expertise, integrity and efficiency. That's my promise to you, count on it," Raul (RJ) Gomez, CEO Legacy Aviation Services.

Legacy Acquires Mid-Continent

For nearly a decade Mid-Continent Airmotive and Legacy Aviation Services were neighbors and friendly competitors at Clarence E. Page Airport (KRCE) west of Oklahoma City. Today, they are as one. In September, Legacy Aviation Services acquired Mid-Continent Airmotive, creating one of the most experienced turboprop and light jet FBO/MRO businesses in the country.

Legacy now has more than doubled its hangar and office space. In addition, the Legacy work force has swelled with numerous skilled airframe and powerplant technicians who have transitioned from Mid-Continent. Legacy is also operating the airport's fuel farm and 24/7 fueling service.

Continued on Page 2







Gary Riggs, former owner of Mid-Continent Airmotive,

RJ Gomez, Legacy CEO

Legacy Acquires Mid-Continent ...continued from page 1

Legacy, as an authorized Twin Commander Service Center, has been aggressively expanding its service for King Air and Citation aircraft. Now, under the leadership of CEO RJ Gomez, Legacy has acquired Mid-Continent, a company already known for its work on Citation, King Air and Twin Commander aircraft.

"The acquisition of Mid-Continent is an ideal synergistic fit to Legacy's core business of maintenance, inspection, repair and airframe modifications to the turboprop and light jet market segments," said Gomez.

"Mid-Continent employed experienced and extremely knowledgeable technicians like we do at Legacy. This addition of personnel will only strengthen Legacy's knowledge base for the King Air and Citation airframes. Owners of these airframes can be absolutely confident in knowing they are still in the best hands to keep their aircraft safe and operations."

The acquisition of Mid-Continent

was facilitated by the retirement of Gary Riggs, who in addition to owning Mid-Continent, ran the shop

for several decades.

"Gary has been the owner and leader of Mid-Continent since 1977," Gomez noted. "He has always provided the highest quality service and expertise to his loyal customers. Although we have been friendly competitors and neighbors, we are both eager to start this new chapter of growth. Having said that, we will miss Gary's friendly presence on the field."

Riggs gives the Legacy team a vote of confidence noting, "From my experience I can tell you that RJ and his team at Legacy are the best there is when it comes to maintaining, inspecting and repairing or structurally modifying aircraft. Honestly, if I could have chosen anyone to carry on with the Mid-Continent torch it would be Legacy. I just got lucky having them as neighbors all these years. My customers are in very good hands." Gomez nods in agreement.

Aircraft For Sale — The best of the best





1974 Turbo Twin Commander 690A

Offered by Legacy, this '74 690A with brand new -10's is a premium value for the discriminating buyer.

Low Time Dash Ten Engines; Prime Exterior and Interior; All SB's and AD's Complied With.

For complete information, contact RJ Gomez.

Legacy Aviation now one of Raisbeck Engineering's 100+ Worldwide Authorized Dealers

Legacy Aviation Services joins an existing partnership with Raisbeck Engineering as a go-to maintenance facility for King Air performance upgrades in both Florida and Oklahoma.

Tiffanie Matsumoto, Dealer
Support Manager at Raisbeck, said,
"We are very happy to have Legacy
Aviation as a Raisbeck Authorized
Dealer. Their relationship with King
Air owners in South America is a
great asset, and a market we are
trying to expand in. We are looking
forward to building a long lasting,
prosperous relationship with the

Legacy Aviation team."

Recently Raul A. (RG) Gomez, International Sales of Legacy Aviation Services, visited the Raisbeck headquarters in Seattle, Washington for a full weekend of required product training and interaction with the Raisbeck Sales and Marketing Team.

"RG is a quick learner and has some really great marketing ideas for bringing Legacy and Raisbeck more business. We couldn't be happier to have them as part of our team," said Raisbeck's Director of Marketing, Jill Fontaine.

Founded in 1973 by James D. Raisbeck, Raisbeck Engineering has been designing technology and products to improve the performance of business and commercial aircraft, thereby increasing the productivity of their owners. All Raisbeck products sold through Legacy are designed to improve the performance and the utility of any King Air. The Raisbeck performance enhancement upgrades include Swept-Blade Turbofan Propellers, Dual-Aft Body Strakes, Crown Wing Lockers, Ram Air Recover and Enhanced Performance Leading Edges.

"In a market survey we recently conducted, we found there are 582 King Airs in a 500 nm area of Legacy," added Legacy CEO RJ Gomez. "We're pleased and honored that we can now offer full King air repair, modifications and inspections along with a complete line of Raisbeck products."







Parts Department Well Stocked

For years Legacy Aviation Services has enjoyed a reputation as a well-stocked parts supplier for business and general aviation aircraft. With the acquisition of Mid-Continent, Legacy's ability to supply, ship and install parts in King Air, Citation 500 series or Twin Commander aircraft has grown exponentially.

"Our commitment to Legacy customers is always to minimize down time and keep you flying. Therefore it's important we have available parts inventory in stock and ready to go at a moment's notice. Give us a call 24/7 for your

parts needs. AOG situations are our specialty," explains Legacy president RJ Gomez.

AOG, airplane on ground, means any unplanned stop which can result in delay and loss in productivity until a replacement part can be found and installed. It's at times like this when the ability to get the right part quickly is critical. The Legacy team takes pride in same day or next day shipping to anywhere in the world. Trust the team at Legacy Aviation Services to get you what you need so that you can get on your way quickly.

Avionics Department is Open for Business

Fewer things are more annoying than having your aircraft's avionics system in need of repair and having to search high and low for a shop to do the work. You need go no further than Legacy Aviation Services, as the Midwest powerhouse has expanded its avionics department to address virtually any avionics challenge an aircraft owner can have.

"We've always offered avionics but now besides installation we can also repair, trouble-shoot and integrate systems," says RJ Gomez, CEO of Legacy Aviation Services.

Legacy is also a factory authorized reseller and repair facility for Garmin, Honeywell, S-Tec/ Cobham, L3 Communications and Avidyne systems.

The new avionics shop is located at Legacy West, the space formerly occupied by Mid-Continent Airmotive. The additional hangar space means more customers can



be served at one time. Come on out and let Legacy's expert technicians help you get the most out of your avionics package.

Fuel up at KRCE 24/7

This fall Legacy Aviation Services took control of fuel distribution at Clarence E. Page Airport (KRCE). The state-of-the-art fuel farm system was installed by the City of Oklahoma.

Legacy has partnered with World Fuel to sell Phillips 66 brand of Jet A and 100 LL. The fuel is competitively priced and available 24/7. Legacy plans to honor all of World Fuel's fuel programs.

Kevin Chance, Legacy Aviation Services COO, adds, "Legacy is conveniently situated in the center of the country. Combing a convenient location with aggressive fuel pricing makes stopping at Clarence E. Page Airport a great deal."

The airport, which is located outside the Class C of Oklahoma City is easily accessed. The airport is served by multiple instrument for ease of entry in any weather. In addition there are two runways, the longest measures 6,014 feet while the crosswind runway measures 3,502 feet.



Just give Legacy a call 24/7/365 at 405.350.2100 for service. Their dedicated professionals will have you fueled up and on your way in no time flat.





Visit South Grand Lake Regional Airport (1K8)

NE Oklahoma / Only 175NM from Legacy Aviation!

Strategically located for quick and easy access to Oklahoma's beautiful Grand Lake.

- 5,200 ft. lighted hard surface runway
- No Fees
- Low fuel prices
- 100LL and Jet A 24/7/365 Fueling services available upon request
- Terminal with facilities; including overnight hangar
- WiFi & Security Cameras
- Free shuttle and Airport Car with reservation

WWW.SOUTHGRANDLAKEAIRPORT.COM

Find out more for your *Grand Fly Experience* by contacting us at **918.693.1855**